

# JOB OPPORTUNITIES





## JOB OPPORTUNITIES

### MARKET UPDATE

This market update includes high level summaries of current positions encompassing all facets of accounting, audit, corporate development and strategy, financial planning and analysis, financial reporting, financial systems, and tax. The positions provide **clearly defined career paths** and **opportunities for advancement**. If you are interested in learning more, please [contact a Forrer & Associates recruiter](#) or visit our website at [www.forrerusa.com](http://www.forrerusa.com) to register on line and view career opportunities and other related information. We will be happy to discuss further details, including company name and compensation ranges, via telephone.

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## JOB OPPORTUNITIES

### ABOUT FORRER & ASSOCIATES:

Forrer & Associates is the preeminent executive search firm dedicated to serving the hiring needs of select corporations, consulting firms, investment banks, and private equity funds.

Forrer search professionals have prior real-life work experience in the practice areas in which they consult, which means their experience and knowledge are unmatched.

Our specialized practice areas include Accounting & Operations; Alternative Investments; Corporate Finance, Strategy & Consulting; Investment Banking & Leveraged Finance and Tax.

### How we differentiate ourselves:

- **Identifying preeminent opportunities**
  - **Professional networks and strategic alliances** - Our professional relationships enable us to identify open or upcoming positions not known to the general public or other recruiting firms. Simply put, these hiring managers went to school with us, worked with us, socialize with us, serve on non-profit boards with us, and ultimately trust us.
  - **Our brand and reputation** - We are known to our networks as the best of the best. The nation's preeminent companies proactively reach out to us to identify the best talent for their needs.
- **Serving our candidates**
  - **Saved time** - We work directly with hiring managers and are able to provide our candidates with an "insider's perspective" on companies across the country. We provide you with exposure to career opportunities you would not otherwise see.
  - **Career management consultation** - We understand your technical skills and partner with you to provide a mix of short and long-term career planning solutions. We also provide our candidates with competitive intelligence including hiring and compensation trends and other talent or organizational developments.
  - **Recruitment process consultation** - We review your resume and assist with resume construction, share best practices on interviewing techniques and perform "mock interviews", negotiate the best offer on your behalf, and assist with the resignation process.
- **Providing personalized service with unmatched results**
  - **Stronger career progression** - Our candidates outpace their peers both in terms of career progression and compensation through partnering with us.
  - **Higher percentage of offers** - Our candidates receive more offers than candidates conducting their own search or using other search firms.
  - **Higher compensation packages** - Our candidates' compensation is consistently higher than their peers as a result of partnering with our firm.



## JOB OPPORTUNITIES

### ACCOUNTING

- #1001 Director Accounting** with a multi-billion dollar public company. Manages daily operations of the corporate accounting department including: world-wide consolidation, distribution, and analysis of financial statements; coordination of external audit and SOX compliance; and leading special projects including M&A and systems implementations. CPA required. 6+ years of experience, including international accounting, accounting for derivatives, financial modeling, and exposure to ERP systems.
- #1002 Manager Accounting** with a manufacturing company. This position leads a team who are responsible for accounting for fixed assets and event projects for both North America and the corporate headquarters functions. This position interacts with a large number of cross functional business partners including Supply Chain Finance, Global IT, Tax, Risk, North American and Corporate Controller's Group among others. CPA required. 9+ years of experience required.
- #1003 Senior Accountant** with a Fortune 500 billion-dollar public company. Work directly with one of the company's flagship clients, to analyze the relationship from an operational and financial perspective. Help develop and sustain productive customer relationships and create and execute plans and solutions in collaboration with the customer. 3+ years of public accounting experience.
- #1004 Senior Accountant** with a Fortune 500 billion-dollar public company. Perform complex accounting activities, prepare and review journal entries, and produce managerial reports and financial statements. 2+ years of accounting experience.

### AUDIT

- #1005 Manager Audit** with a non-profit, private sector agency. Follows a vigorous program of both regular and special inspections relating to the audits of publicly traded companies. CPA required. 7+ years of experience in the audits of publicly traded companies in a public accounting environment.
- #1006 Audit Supervisor** in the leadership development program with a multi-billion dollar company. Leads projects in the following areas: controllership; M&A due diligence and business integration; process improvement; strategic risk assessments; and operational excellence. CPA preferred. 5+ years of audit experience.
- #1007 Senior IT Audit** with a multi-billion dollar company. Executes and leads strategy for assigned IT audits, projects, and reviews. Identifies and evaluates IT risks and recommends improvements. Assists financial and operational auditors in assessing integrity of computer controls. 3+ years of experience in IT audit.
- #1008 Audit Senior** with a Fortune 500 company. Prepares, gathers, inspects, and documents audit results. Communicates audit results and recommendations to executive management. CPA and/or MBA preferred. 2+ years of experience in public accounting audit or a combination of public accounting and industry audit.
- #1009 Senior Audit** with a multi-billion dollar public company. Plans and performs operational, financial, and compliance audits. Identifies business and process improvements to communicate to various levels of business unit personnel. CPA or CIA required. 2+ years of public accounting experience.

**CORPORATE DEVELOPMENT AND STRATEGY**

- #1010 Director of Business Development** with a private equity firm. Leads business development and marketing strategy. Builds and maintains relationships with intermediaries and entrepreneurs. Leads generation activities, cold calls, and marketing efforts. 5+ years of experience in business development in a financial services environment.
- #1011 Manager Strategy** with a public company. Identify, design, conduct, and report strategic business analyses. Ensures the company is effectively gathering critical market information in a timely manner. Provides the CEO and executive team the insights needed to develop sound growth strategies. MBA preferred. 5+ years of experience in strategic business analysis, modeling, and financial statement analysis.
- #1012 Manager Strategy** with a multi-billion dollar public company. Develop elaborate financial models, performs market analysis and develops business cases to confirm the value of these opportunities. Participates in the coordination of The Company's Value Based Management (VBM) / Strategic Planning process and reviews. Participates in negotiations, deal making, and due diligence validation work, in order to build and properly vet these opportunities. 5+ years of experience in strategic business analysis, modeling, and financial statement analysis.
- #1013 Manager Strategy** with a public company. Identifies business strategies and objectives; performs project risk assessments; identifies key business risks and opportunities; analyzes and communicates results. Drives change through communication of vision and objectives to gain organizational buy in. Prioritizes and integrates changes into normal business practice and develops support structures to ensure sustainability. Identifies scope and objectives of project; identifies and secures resource needs for project; develops and executes project plan; manages resources deliverables and timeline; communicates status and results. 5+ years of experience in strategic business analysis, modeling, and financial statement analysis.
- #1014 Strategy Associate** with a multi-billion dollar public company. Develop elaborate financial models, perform market analysis and develop business cases to confirm the value of these opportunities. Participate in the coordination of The Company's Value Based Management (VBM) / Strategic Planning process and reviews. 3+ years of experience in strategic business analysis, modeling, and financial statement analysis.
- #1015 Analyst Corporate Development** with a billion-dollar global public company. Conducts industry, market, and company research. Identify and evaluate potential acquisitions. Assist on all aspects of acquisition valuation, term sheet preparation, due diligence, and negotiations. Prepare strategic presentations for the board of directors, analyst community, and management. MBA preferred. 2+ years of experience in investment banking, private equity, or valuations.

**FINANCIAL PLANNING AND ANALYSIS**

- #1016 FP&A Director** with a portfolio company of a private equity group. Lead development and preparation of budget, planning, and other financial documents and reports. Analyze financial information to determine present and future financial performance. Interpret financial transactions and events for users who make economic or business decisions. MBA, referred. 7+ years of experience including budgeting, forecasting, planning, analysis, and building financial models.
- #1017 Treasury Manager** with a multi-billion dollar public company. Create efficiencies within budgeting and forecasting initiatives to improve accuracy and efficiency. Prepare monthly interest expense and consolidated debt forecasts. Responsible for timely communication of debt balances. MBA and capital markets experience preferred. 7+ years of corporate finance experience with a strong understanding of budgeting and forecasting.
- #1018 FP&A Manager** with a multi-million dollar rapidly growing public company. Monitor performance of value drivers, profitability, and cash flow. Prepare monthly forecasts and annual budgets, internal and external reporting and analysis, and quarterly presentations to the board of directors, rating agencies, and banks. CPA or MBA preferred. 5+ years of corporate finance experience providing earnings guidance in a public company setting.
- #1019 Financial Analyst Senior** with a multi-billion dollar public company. Obtain, analyze, and report market and product information. Analyze information and develops reports to drive sales opportunities, improve margins, and increase inventory turns. Develop performance vs. plan reports on a weekly, monthly, and annual basis. MBA preferred. 5+ years of experience with budgeting, forecasting, and general accounting.
- #1020 Financial Analyst Senior** with a portfolio company of a private equity group. Assist with planning, developing, and preparing budgets and forecasts. Develop financial reports for forecasting, trending, and results analysis. Analyze financial information to determine present and future financial performance. MBA preferred. 2+ years of financial planning and analysis experience, including financial modeling.
- #1021 Treasury Analyst** with a multi-billion dollar global company. Support senior management and risk management committee on global risk management issues. Analyze risks to corporation including foreign exchange and interest rate risk. Research and analyze derivative products and provides recommendations to senior management. MBA required. 2+ years of experience in financial analysis and capital markets.

**FINANCIAL REPORTING**

- #1022 Manager Financial Reporting** with a public company. Supervises SEC reporting compliance, including forms 10Q, 10K, 8K, and other filings. Identify and supervise the implementation of new accounting guidance. Assist in the preparation of budgets and forecasts. CPA required. 5+ years of experience including in Big 4 audit.
- #1023 Supervisor Financial Reporting** with a public company. Close the books and prepare related account analyses, financial statements, and SEC reports. Ensure compliance with GAAP and partnership agreements. Prepare cash flow analyses and performs other research, as needed. CPA preferred. 2+ years of experience including public accounting.

**TAX**

- #1024 Senior Manager Tax** with a global public company. Responsible for domestic and international tax planning and analysis. Advise management on tax consequences of significant transactions. Develop implementation strategy for risk management surrounding tax planning opportunities. JD or Master's of tax required. 10+ years of tax experience.
- #1025 Senior Manager Tax** with a Fortune 500 company. Responsible for compliance with state and local income tax laws. Research state and local tax law and provides recommendations for filing positions. Coordinate state income tax planning projects and manage state and local tax audits. CPA and Master's in tax or JD required. 8+ years of state and local tax experience.
- #1026 Manager Tax Accounting** with a multi-billion dollar company. Lead the comprehensive financial reporting of tax matters in accordance with SFAS 5 and 109, FIN 48, and SEC Reg. S-X. Reviews SFAS 109 consolidated and separate entity tax provisions. Review and maintains documentation of FIN 48 reserves. CPA required. Master's of tax preferred. 8+ years of federal tax experience, including both public accounting and industry.
- #1027 Manager International Tax** with a multi-billion dollar global company. Prepare all international tax filings. Track income and taxes of subsidiaries to compute US E&P, APB 23 provisions, and distributable earnings. CPA and Master's of tax preferred. 6+ years of federal and/or international tax compliance experience.
- #1028 Manager Tax** with a publicly traded company. Prepare federal and state tax provisions in accordance with SFAS 109. Manage taxable income computation for federal, state, and international tax filings. Research, document, and implement tax planning opportunities. 5+ years of federal and multistate experience.
- #1029 Manager Tax** with a publicly traded company. Manage the income tax function and quarterly and year-end tax provision process. Reviews all federal, state, and property tax filings. Manage all federal, state, and local tax examinations. Identify, research, and implement tax planning opportunities. CPA required. 5+ years of income tax experience.
- #1030 Senior Tax** with a public company. Prepare federal and state corporate and partnership tax returns. Research and calculate tax implications of potential acquisitions and other structural changes. CPA preferred. 2+ years of corporate tax experience in public accounting or industry.



## JOB OPPORTUNITIES

### AREAS IN WHICH WE PROVIDE DIRECT HIRE AND INTERIM CONSULTING SERVICES

#### Accounting

- General Ledger
- Month & Year End Close

#### Audit

- Financial, Operational & IT
- Sarbanes-Oxley (SOX) Compliance

#### Corporate Development and Strategy

- Valuations, Mergers & Acquisitions
- Growth & Marketing Strategy
- Segmentation & Process Design

#### Financial Planning and Analysis

- Management Reporting
- Strategic Financial Analysis

#### Financial Reporting

- External (SEC) Reporting
- Internal (GAAP) Reporting

#### Financial Systems

- Financial System Administration
- Financial System Implementation

#### Tax

- Compliance & Audit Defense
- Research & Planning
- Tax Accounting

#### For More Information on these Opportunities:

For more information on these opportunities, [contact Forrer & Associates](#) today. One of our consultants will be happy to answer any questions you may have and you will see first-hand why we are the preeminent finance and accounting executive search firm.